

Jerome DUROYON

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Date of birth: 13th April 1979

Age: 31 years, Married

Dual citizenship French & American



Gas Purchasing and Project Manager in Utility

PROFESSIONAL EXPERIENCE (7+ Years)

Since June 07: **Gas Purchasing & Project Manager**

(3 years)

POWEO (Paris, France)

Production & Trading/Optimisation Division (Full time)

- *Long-term gas contract negotiations*

Negotiations, Renegotiations and Management of Gas Supply Agreements of POWEO portfolio, including gas portfolio of POWEO Production (60% POWEO, 40% Verbund).

Signature on the 24th of June 2010 of a 20-year agreement with Statoil based on innovative partnership concept (liberalized gas, power & emissions market indices) for 410 MW CCGT located in Toul (North-East of France). Annual volumes 0.5 bcm/y and 3 billion EUR total value.

- *Long-term Origination and Business Development*

Gas and Gas-to-Power commercial development with European and Non-European companies. LNG supply prospect development. Mid-term sale and purchase opportunities.

- *Strategy and gas portfolio development*

Development of long-term gas transit capacity access, long-term storage opportunities.

Access to European gas trading hubs and commercial relationships with network operators.

Lobbying to promote market liberalization in Europe. Active member of ERGEG, AFG.

- *Commercial activity for "Gaz de Normandie" LNG Regas terminal project*

Definition of commercial offer and Terminal Use agreement of the 9 bcm/year projected terminal.

Active participation in project partners investigation (equity and capacity). Lobbying, Exemption.

2004 - 2007: **Gas & Power Market Analyst**

(3 years)

TOTAL, Paris, France

Gas & Power Division (Full time)

- *Support to E&P affiliates and JVs for long term gas contract & price reviews*

Market analysis and expertise in changing environment, impacting gas business. Assistance on renegotiations in on-going liberalization process.

- *Supply/demand forecast studies*

Advanced knowledge of European and global gas, power & CO₂ market fundamentals.

Collaborating with G&P and E&P Strategy departments.

- *Support to Business Development E&P gas projects*

Gas market expert for participation opportunities (North Africa, Caspian area, Asia, Europe)

2003 - 2004: **Gaz de France, Paris, France**

(1 year)

R&D Division (Full time, 1 year trainee program)

Economical study on power and gas companies assets value.

EDUCATION

- 2003 - 2004:** **Ecole Nationale Supérieure des Mines de Paris (ENSMP)**
Master degree in “*Engineering and Energy management*”.
One-year program for graduated on energy: oil, gas, power, renewable, market liberalization, and project management.
Website: <http://www-ose.cma.ensmp.fr>
- 1999 - 2003:** **Ecole Supérieure de Physique et Chimie Industrielles (ESPCI)**
French “Engineering School” located in Paris, France.
High level Master degree in Physics, Chemistry and Biology. 4 years studies.
Ranked in the top 10% of the national wide competitive examination for French engineering schools.
Website: www.espci.fr
- 1996 - 1999:** **Preparatory Classes for national wide competitive examination**
Lycée Stanislas Paris, France
Intensive preparatory program in Mathematics, Physics and Chemistry.

LANGUAGES AND COMPUTER SKILLS

- English:** Fluent. Currently working in international environment.
Allowed to work in the US. TOEIC Score: 935/990 in June 2003
- French:** Native tongue
- Spanish:** Intermediate level. Basic spoken and written knowledge
- Italian:** Beginner level. Basic spoken knowledge
- Computer:** Office, Visual Basic, Access, Matlab, Maple, C++ (basic)

EXTRACURRICULAR ACTIVITIES

- Sports:** Skiing. Competition at Racing Club de France. Ranked in the French top 1000.
Football in competition. Currently playing in French local division.
Golf since 2007 (Handicap 24).
Rugby from 1999 to 2003.
- Travels:** Mediterranean Europe, USA, South America.
- Others:** Geopolitics, History (Antiquity & Mythology, Enlightenments and 19th century), Literature.